



Retailer Commissions

Retailer commissions help support our retailers as they adapt to the changing market dynamics, as well as, shows our appreciation for ongoing support and engagement in our lottery business and for the continuous delivery of exceptional player experiences.



Sales Commission

5%

paid on the sale of all lottery products

Draw Games & Sports Action

(sold via Lottery Terminal)

- Sales commission is displayed as a credit on your lottery terminal 'Weekly Invoice'.
- Sales commissions earned are calculated daily, by product.
- The total amount of sales commission listed on your 'Weekly Invoice' is the sum of all your daily calculated sales commissions for the invoice period.

Scratch & Win Product

(including Web Cash where approved for sale)

- Sales commission is built into the purchase price of a pack of Scratch & Win tickets.
I.e. Book of 100 \$1 tickets:
Retailer Selling Price \$100.00
Retailer Purchase Price \$95.00
Sales Commission \$5.00

Exciting News!
Increases to 2%
starting April 1st!



Prize Redemption Commission

- **1.5%** (January-March)
- **2%** (April-December)

on prizes validated and paid out, including the prize of a Free Ticket

- Prize redemption commissions earned are calculated daily, by product, and are rounded to the nearest penny due to our prize payout structure.
- The total amount of prize redemption commission listed on your weekly Invoice is the sum of all your daily calculated prize redemption commissions for the invoice period.

Exceptions for Hospitality Accounts

- Validations and prize redemptions that occur within a self-service terminal (SST) are not eligible for commission.
- Self-service terminal voucher validations and prize payouts are not eligible for commission.
- Prizes paid on Pull Tabs product are not eligible for commission.

Program Change or Withdrawal Notification

This program is subject to review and may be changed or withdrawn at any time. In the event that BCLC changes, cancels or withdraws the program for any reason during the year, payment of any potential payout will be at BCLC's sole discretion. BCLC reserves the right to disentitle any retailer from participation in this program for any reason at BCLC's sole discretion.